

Proposed Trauma Center Contract Changes

FY 2024

Barnsley Resort
February 28, 2022



GEORGIA TRAUMA
COMMISSION

Invoice Process Change Proposal



GEORGIA TRAUMA
COMMISSION

Background

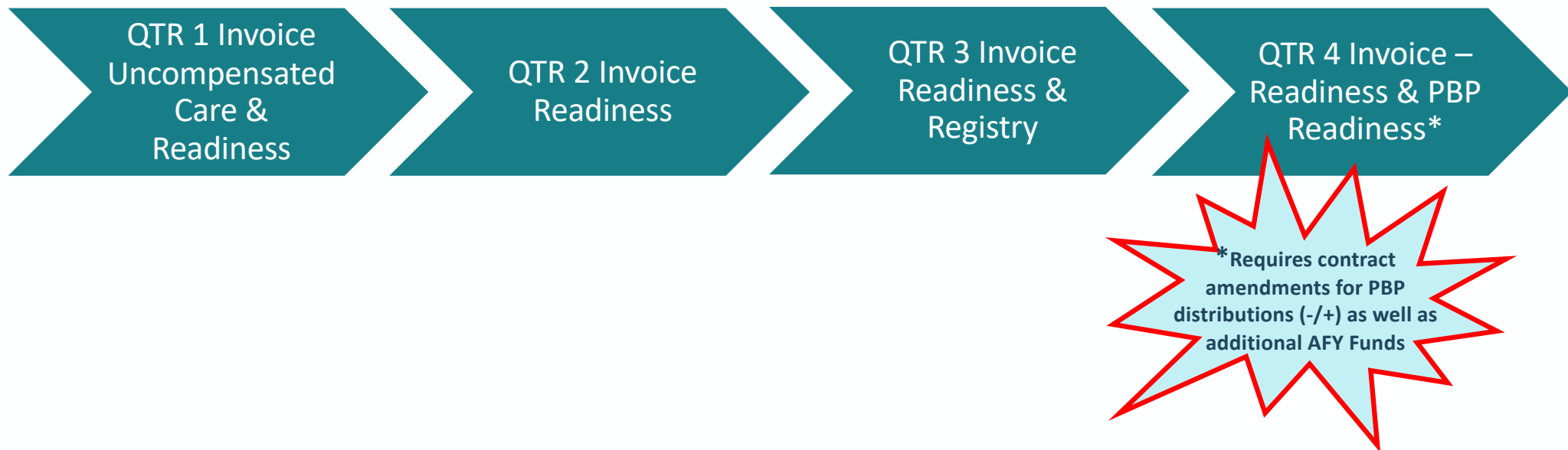
- **TC contracting process based on O.C.G.A. § 31.11.102.3:**

*To develop, implement, administer, and maintain a system to compensate designated trauma centers for a portion of their cost of readiness through a **semiannual** distribution from the Georgia Trauma Trust Fund in a standardized amount determined by the commission.*

- **Distributions have historically been quarterly**

Background

- Trauma center contracts with the GTC have been in existence since FY 2011
- Invoicing, validation of deliverables and Trauma Center distributions are quarterly



Challenges Associated with Quarterly Invoicing & Payments

- Preparing invoices quarterly is time consuming for the Trauma Centers!
- Validating deliverables and processing invoices quarterly is time consuming for GTC team!



GEORGIA TRAUMA
COMMISSION

Proposed Changes

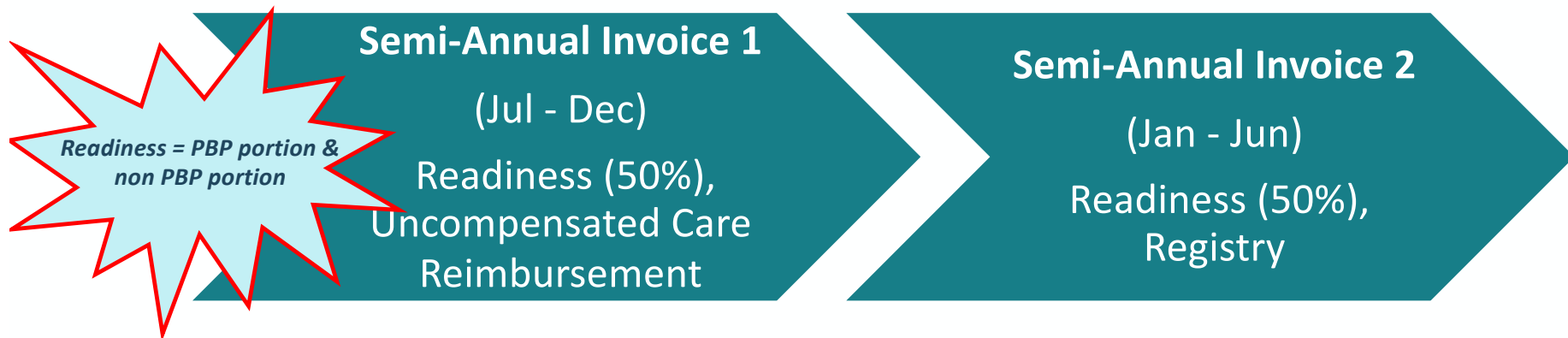
- Transition from quarterly invoicing/payments to semi-annual invoicing/payments for state fiscal year 2024 (July 1, 2023).



Current Quarterly Invoicing Process



Proposed Semi-Annual Invoicing Process



Prospective Performance Based Payment Change Proposal



GEORGIA TRAUMA
COMMISSION

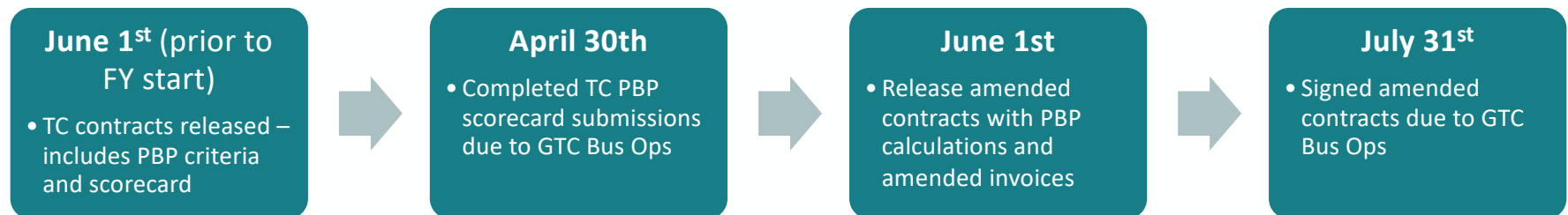
Background

- The performance-based payment program has been a part of trauma center contracts since FY 2010
- Started as only 10% portion of readiness payments (LI/LII only)
- Now up to 80% for LI/LII and includes all levels as well as Burn Centers and Pediatric Centers



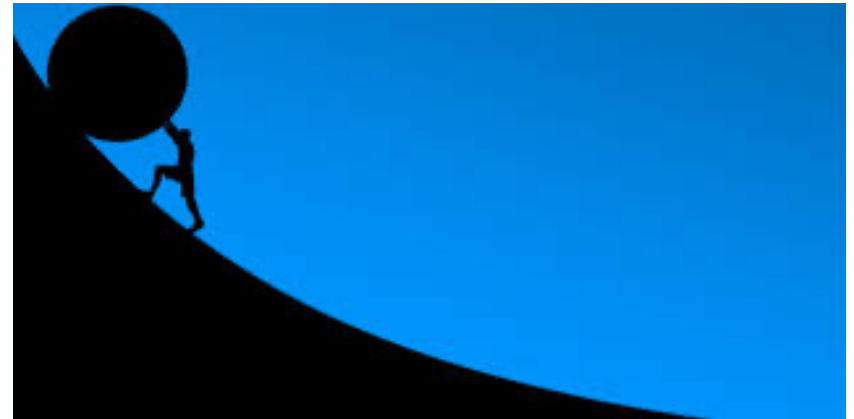
Current Performance Based Payment Process

- Performance based pay scorecards adjust the current fiscal year's final 4th quarter payment
- TCs receive amended contracts based on results of PBP once calculations are made based on scorecard results



Challenges Associated with Current PBP

- Payment variability impedes TC financial forecasting and planning
- Improves fiscal planning for expected distribution
- Frequent delays associated with delayed scorecard submissions, calculations and contract amendments
- Overlap with amended contract and next fiscal year contract execution



Prospective Performance Based Payment Proposal

- Starting in Fiscal Year 2024, your center's PBP portion of readiness will be determined by performance on the prior fiscal year's PBP criteria.
- *"Your current level of performance is your future economic reality"*
 - E.g., CMS model



GEORGIA TRAUMA
COMMISSION

Prospective Performance Based Payment Proposal



****To minimize risk and facilitate the proposed change, no substantive PBP criteria changes are planned during the transition period***



GEORGIA TRAUMA
COMMISSION

Summary of Fiscal Year 2024 Trauma Center Contract Changes

- Semi-annual invoice payments
- Starting in FY 2024, readiness payments will be based upon prior year PBP results
- *“Your current level of performance is your future economic reality”*
- No *substantive* changes to PBP criteria during transitional period



Thank you!

Katie Hamilton

Finance Operations Officer
Georgia Trauma Commission

248 W. Jefferson St.

Madison, GA 30650

Main: 706-841-2800

Cell: 706-944-1477

Email: katie@gtcnc.org



**GEORGIA TRAUMA
COMMISSION**
